

EXECUTIVE HOME BUYING GUIDE

TOP 25 RESIDENTIAL REAL ESTATE TEAMS

(Ranked by Number of Closed Transactions in 2007)

Rank	Last Year's Rank	Name of Winning Team Team Members	No. of Closed Transactions in 2007	2007 Gross Dollar Volume of Closed Sales	Top Closed Sale in 2007	Brokerage Company Name Telephone and Web Site	Company's 2007 Gross Reported Closed Sales	Designated Broker
1	1	Ronnie & Cathy Matthews Team Ronnie Matthews, Cathy Matthews	922	\$184,053,827	\$9,915,068	RE/MAX Legends (281) 440-7900 www.romniandcathy.com	\$184,053,827	Steven L. Chumbley
2	2	Joe Rothchild Team Joe Rothchild, Herschel Rothchild, Brenda Campbell, Claudia Heinrich, Julie Heimritz, Kim Raus	708	\$132,017,714	\$2,000,000	RE/MAX Fry Road (281) 578-4000 www.remax-fry-road.com	\$465,984,356	Joseph Rothchild
3	6	Tracy Nicola Team Tracy A. Nicola, J. Christopher Nicola, Stephanie Froehlich, Osaan Ronding, Judy St. Julien	607	\$60,065,525	\$729,900	Nicola Real Estate (281) 656-4333 www.nicolarealestate.com	\$60,065,525	Tracy A. Nicola
4	4	Jimmy Franklin Team Jimmy Franklin, Kim Clayton, Samantha Villarreal, Andy Gleason, Maria Locascio, Reatha Ayer, Charlene Bolduc, Kathy Francis, Lynn Stewart	572	\$125,356,640	\$825,686	RE/MAX Fry Road (281) 578-4000 www.remax-fry-road.com	\$465,984,356	Joseph Rothchild
5	3	David Flory Team* David Flory, Paul Hill, Delynn Martinez, Don Stephens, Judy Walker, Claudia Aponte, Michele Verwold, Karen Coffey, Sally Bixby, Sidney Abel, Paula Morello, Harriett Olson, Jaimi DeWaarnt	537	\$107,923,356	\$569,000	RE/MAX Professional Group (281) 477-0345 www.floryteam.com	\$294,140,059	Twila Martin
6	5	Bill Moore Team Bill Moore, Jim Cuipepper, Jason Moore, Phoebe Guo, Rob Inderrieden, Kim Hollas, Robin Cox	298	67,986,825	\$2,225,000	RE/MAX Southwest (281) 491-1776 www.onemooresold.com	DND	Jennifer Wang
7	7	Internet Relocation Team Melonee Piperi, Kim Quinlan, Dorothy McLane, Lynn Lukaszewski, Mandee Willey, Christina McCray, Flo Alpha, Lynn Corimer, John Paul Torres	237	\$65,343,300	\$1,275,000	Keller Williams Realty Memorial (713) 465-4646 www.movinghouston.com	\$328,447,488	Mark Willis
8	10	David Young Team David M. Young, Simone Varschodi, David H. Young, Clive Gardner, Nancy Gardner, Amber Griffin, Rod Kelley, Celia Leggett, James Sindelar, Sandhya Venturato, Traye Wise, Liz Kelley	231	\$112,921,776	\$1,814,642	Coldwell Banker United, Realtors (713) 722-6800 www.davidyoungteam.com	DND	Steve Barnes
9	9	My Castle Realty Team Gary Bisha, Paola Barona, Brandy Bello-Harris, Julian Chin, John Lawrence, Michael Muench, Lam Nguyen, Stephanie Norman, Robert Wood	206	\$47,799,526	\$1,350,000	My Castle Realty (713) 683-0054	\$47,799,526	Gary Bisha
10	12	Karapasha Team Karen Karapasha, Kathy Garrison, Joanne Jackson, Vanessa Nickolas, Autumn Martens, Dawn Arbuckle, Courtney Dellsperger, Robert Dean	197	\$56,908,284	\$1,132,750	RE/MAX Fry Road (281) 578-4000 www.karenkarapasha.com	\$465,984,356	Joseph Rothchild
11	22	Kyle MacDonnell Team Kyle MacDonnell, Fran Minkel, Urjoo Azbill, Javier Tello, Kim Szalzer, Sarah Woods, Rebecca Bellavigna, Debbie MacDonnell	191	\$62,423,365	\$1,440,000	RE/MAX Cinco Ranch (281) 579-7900 www.remaxincoranch.com	\$306,437,813	Kristi Halphen
12	8	The Marlon Franke Team Marlon G. Franke, Charlie Price, Teri Henkelman, Jay Garrison, Sharon Sedlacek, Linda Shanver, Paula Cogdell, Heather Coyle, Matt West, Dixie Estep, Janice Oliver, Donna Franke	188	\$56,719,753	\$1,605,000	Keller Williams - Conroe/Lake Conroe (936) 647-4400 www.comroerealestate.com	\$388,740,017	DND
13	25	Larry Williams' Team Larry Williams, Cindy Williams, David McCampbell, Sharon Ross, Sharon Higgins, Chanel Sharayha, Allison Kent	181	\$47,370,572	\$1,750,000	GMAC Real Estate, Houston Home Sales (281) 655-4443 houstonhomesalesrealty.com	DND	Carl W. Warwick
14	14	The Kink Team Diane Kink, Bruce Kink, Eric Depoy, Leslie Hitt, Dave Noel, Charlotte Ward, Jennifer Almlad, Charlie Cole, Jennifer Leever	160	\$61,162,637	\$1,455,000	Keller Williams Realty, The Woodlands (281) 364-1588 www.kwwoodlands.com	\$479,900,000	Judy Hopkins
15	13	Dean & Brandi Melton† Dean Melton, Brandi Melton, Tory Hearn, Michele Goldman, Sandy Petermann, Diana Vance	160	\$49,011,390	\$1,685,000	RE/MAX The Woodlands & Spring (281) 367-7770 www.themeltonteam.com	\$582,850,828	Debbie Bates
16	21	Ruben & Nancy Villarreal Team Ruben Villarreal, Nancy Villarreal, Ray Humphrey, Dawnya Simmons, Blanca Maeso, Ashley Villarreal	155	\$24,563,731	\$875,000	RE/MAX Integrity# (281) 370-5100 www.remax-integrity.net	N/A	Esther Cordova
17	11	Liz Carter & Team Liz Carter, Sandie Acord, Sandra Parker, Nina Murray, Jean Amedeo, Bill Gronvold	153	\$29,040,126	\$731,000	Liz Carter & Team Realty (281) 391-7653 www.lizcarter.com	\$29,040,126	Liz Carter
18	18	Elaine Marak Team Elaine Marak, R.J. Marak, Jan Morgan, Monique Glenn, Laura Greiner, Christina Harris	149	\$25,632,596	\$356,000	Elaine Marak Properties (281) 334-7818 www.elainemarak.com	\$25,632,596	Elaine Marak
19	23	The Dawn Fore Team Dawn Fore, Robert Fore, David Jordan	141	29,009,800	\$745,000	RE/MAX Lakeside (281) 304-9500 www.dawnfore.com	N/A	Dawn Fore
20	17	The Mark Benoit Team Mark Benoit, Kim Wait, Britani Hardcastle, Samantha Caudill, Sonia Lozano	135	\$21,535,267	\$950,000	RE/MAX 1st Source (281) 991-7500 www.markbenoit.com	\$95,975,942	Michael Green
21	16	Lake Conroe Realty Allison and Jamie Yancy, Nicole Meador, Jim Winkler, Kim Mercer, Jenny Cahill, Dana Lucas, Kristen Schultz, Tracy Schmid, Rudic Dwyer, Ernie Crane	132	\$41,141,869	1,500,000	Lake Conroe Realty Waterfront Living Inc. (936) 448-1400 www.lakeconroerealty.com	\$41,141,869	James R. Winkler
22	Not Ranked	Mel Reyna Investment Group Mel Reyna, Cadey Dewers, Gina Abbott, Melissa Kubala, Bob McCreight, Sandy Streitz, Michelle Reyna, Kathleen McNamara, Jenny Vargas	131	\$29,215,413	\$613,500	Keller Williams Realty Metropolitan (713) 621-8001 www.kwmet.com	\$758,771,495	Mark Willis
23	15	Steve Hardcastle Team Steve Hardcastle, Susan Key, Gaye Stephens	128	\$34,653,449	\$1,331,500	RE/MAX Westside (281) 925-3000 www.westsiderealtors.com	\$207,208,353	Keith Pollack
24	19	Brooks Ballard Team Brooks Ballard, Roye Shackelford, Kim Shaw, Brandon Bolin	105	\$18,000,000	\$695,000	Century 21 Brooks Ballard (713) 522-7474 www.brooksballard.com	\$18,000,000	Brooks Ballard
25	Not Ranked	J. Carter Breed Team J. Carter Breed, Candy Caulton, Caroline Beaty, Lisa Jones, Julie Manfre, Owen Anglum, Karen Leslie	101	\$48,817,355	\$2,600,000	RE/MAX Town & Country (713) 467-1166 www.jcarterbreed.com	\$128,387,375	Keith Burrhus

*Previously listed as The Flory Team.

†Previously listed as The Real Estate Family.

#Recently opened this office. Formerly with RE/MAX Northwest.

N/A=Not available or not applicable.

DND=Did not disclose this information.

Source: Questionnaires.

Senior Researcher: Nicole Earnwold